



Boisbriand, December 15, 2014

Dear Valued Customer

Subject: Price increases and/or adjustments

The fluctuation in currencies together with increases in manufacturing costs leave us no choice but to adjust our pricing on several categories.

Effective January 15<sup>th</sup>, 2015, the following price changes will take effect:

- Category 03 and 06; Regular and Lead Free brass fittings: The continuing demand for both categories has affected manufacturing efficiencies and as such, select price adjustments are being made.
- Cat 04: Brass Nipples +7%
- Category 07: Dielectric unions + 10%, Steel couplings + 8%
- Categories 08 and 28 General plumbing: +5%
- Categories 10-11-12: Steel nipples + 8%
- Category 13: Regular and Lead free Ball Valves: + 5% on regular Ball valves. No change on Lead Free Ball valves or PEX Brass Ball Valves.
- Category 14: Ball Valves + 6%
- Categories 15 & 16: Cast Iron Fittings and flanges + 8%
- Categories 20, 35 & 36: 150 and 300# Malleable Fittings: +8%
- Categories 21 & 25: Cast Copper fittings and flanges; Select price adjustments on Cast Copper flanges only. No other changes.



- Category 22: DWV copper Fittings +5%
- Category 27: Wall Hydrants + 6%
- Category 30: Poly PEX fittings +5%
- Categories 34 & 39: SSteel rings and crimping tool +10%. Lead free brass PEX fittings + 5%. Regular PEX fittings, no change.
- Category 37: Wrot Copper fittings: Select price adjustments on 60 items to correct some anomalies. No other changes.
- All other categories not listed: No change.

BMI reserves the right to limit orders not to exceed 1/12<sup>th</sup> of your annual purchases in any given category.

Please refer to the attached Excel file for all new prices. Items that are subject to the select change category have been highlighted in yellow.

Links to our new price sheets will be available shortly.

We thank you for your continued support. Please contact your BMI representative should you require any further information.

Mike Lavoie  
Vice President- Business Development