



Blue Ash, November 13, 2017

Subject: Price Increase Notification; Malleable Fittings & Steel Nipples and Couplings

Dear valued customer,

Increases in costs due to; more rigorous pollution control, increases in labor costs and currency fluctuations are all having a serious effect on the price of the finished products.

As such, the following product categories will increase by 10% effective January 1st, 2018:

- **Malleable Iron fittings, 150lbs and 300lbs; black and galvanized (Categories 20, 35 and 36)**
- **Steel nipples, schedule 40 and schedule 80, black and galvanized (Categories 10, 11 and 12)**
- **Merchant steel couplings, black and galvanized (Category 41)**

Orders placed from now to December 31st 2017 will be accepted at current prices and multipliers. However, we reserve the right to limit quantities should your requirements seriously exceed your past purchases.

We invite you to consult and download our new price lists by clicking on the link below.

[BMI USA Malleable Iron Pipe Fittings 150](#)

[BMI USA Extra Heavy Malleable Fittings 300](#)

[BMI USA Welded Steel Pipe Nipples](#)

[BMI USA Extra Heavy Seamless Steel Pipe Nipples](#)

[BMI USA Merchant Steel Couplings & Fittings](#)

We thank you for your support and understanding. Please do not hesitate to contact your BMI representative or the undersigned should you require further clarification.

Best Regards,

A handwritten signature in black ink, appearing to read 'Mike Lavoie', with a stylized flourish at the end.

Mike Lavoie
Vice President – Business Development