



Blue Ash, June 28, 2018

**Subject: Price Increase for Pre-Cut Pipes over 12 inches in Length; Effective June 28<sup>th</sup>, 2018**

Dear Valued Customer,

As a result of the recently announced section 232 of the Trade Expansion Act, we have no choice other than increase our prices by 25% for all Black and Galvanized, schedule 40 pre-cut pipes, effective immediately.

We regret not giving you the usual pre-notification. As you can surely understand, we are facing unusual circumstances.

You may retrieve your new price sheets by clicking on the link below:

[BMI USA Welded Steel Pipe Nipples](#)

Thank you for your understanding and continued support.

Best Regards,

A handwritten signature in black ink, appearing to read 'Mike Lavoie', with a horizontal line underneath.

Mike Lavoie  
Vice President – Business Development