



Boisbriand, Monday, May 3, 2021

Subject: Revised Price Increase Notice

Dear Valued Customer,

2021 continues to be a year of turmoil and surprises as supply and pricing are extremely volatile.

Last week, the government of China has announced that it is withdrawing its export subsidy of 13% on steel and iron products. This became effective, with little if any notice, on May 1st, 2021. Our China vendors therefore have no choice other than enforce an immediate 13% price increase on all shipments as of that date.

As a result of this drastic and unexpected change, BMI Canada Inc is revising its previously announced price increase on May 14th, 2021.

- Steel pipe nipples, black and galvanized, categories 10, 11 and 12, will now increase 23%
- Merchant steel couplings, black and galvanized, category 41, will now increase 23%
- Malleable iron fittings, black and galvanized, categories 20, 35 and 36, will now increase 18%

BMI Canada Inc will continue to accept orders before May 14th; however, we reserve the right to limit quantities based on your buying pattern and our inventory levels.

We thank you for your support and understanding and assure you of our ongoing commitment to provide you with exceptional service and high-quality products at a fair price.

Best regards and stay safe.

Garth Anderson
Director of Sales, North America
BMI Canada Inc.



Boisbriand, Monday, May 3, 2021

Boisbriand, Thursday, February 25, 2021

Subject: Price Increase Notice

Dear Valued Customer,

The cost of raw materials, labor, freight, etc., continues to escalate at a level that we have not seen for quite some time.

We are being notified of cost increases on a regular basis by our manufacturing locations.

As such, we have no choice other than announce a further series of price increases, effective May 14th, 2021, as follows:

Brass Fittings 125, category 03 leaded: No increase on existing inventories; while quantities last.

Brass Pipes & Nipples - Lead Free, categories 04 & 24: +6%

Brass (Bronze) Threaded Fittings - Lead Free, category 06: +10%

Dielectric Unions & Flanges - Lead Free, category 07: +6%

Brass Closet Flanges, Bolts Assembly, Marvel Waste Connectors, category 28: +6%

Chrome Plated Valves - Lead Free, category 09: +5%

Steel Pipe Nipples & Couplings, Black and Galvanized, categories 10-11-12-41: +23%

Malleable Fittings, Black and Galvanized, categories 20-35-36: +18%

Cast or Ductile Iron Flanges, Black and Galvanized, category 16: +5%

Brass Ball Valves, category 13: +5%

Brass Valves, category 14: +10%

Cast Copper Fittings & Flanges – Lead Free, categories 21-25: +10% on average

Wrot & Cast DWV Copper Fittings, category 22: +10% on average



Wrot Copper Pressure Fittings, category 37:	+10% on average
ACR Plus Refrigeration Copper Fittings, category 43:	+10% on average
BMI Press - Wrot Copper Press-Fit Fittings, category 47:	+10% on average
Frost Free Wall Hydrants, category 27:	+5%
Water Hammer Arresters - Lead Free, category 31:	+5%
Push-Fit Fittings - Lead Free, category 38:	+5%
PEX Fittings - Lead Free Brass, category 39:	+5%
Crimp Rings (Copper & Stainless), category 39:	+5%
Poly-Alloy PEX Fittings, category 30:	+6%
Poly-Alloy Cold Expansion - F1960 Fittings, category 42:	+6%
Lead Free Brass Cold Expansion - F1960 Adapters, category 42:	+6%

Please be advised that due to the current period of uncertainty, we reserve the right to make further adjustments; as necessary.

We thank you for your patience and understanding during this volatile period and assure you of our commitment to continue to provide you with exceptional levels of service and quality products at fair prices.

Our new price sheets will be posted on our website at the earliest opportunity and we will notify you when these are available.

Please do not hesitate to contact your BMI representative or our office should you require further clarification.

Best regards,

Garth Anderson
Director of Sales, North America
BMI Canada Inc.