



Boisbriand, Thursday, May 6, 2021

Subject: Revised Price Increase Notice

Dear Valued Customer,

As stated in our February 25<sup>th</sup> price increase announcement, we informed you of the probability of further adjustments, as market conditions dictate.

Due to the rising cost of raw material and an increase in manufacturing costs, we are being faced with a significant price increase which needs to be added to those previously announced.

Please see our revised announcement with these recent changes highlighted in blue. **Effective immediately**, copper PEX rings will now be increasing by 20% instead of the previously stated 5%.

BMI Canada Inc will also be unable to accept orders prior to May 14<sup>th</sup> at the current pricing due to inventory shortages.

We thank you for your support and understanding and assure you of our ongoing commitment to provide you with exceptional service and high-quality products at a fair price.

Best regards and stay safe.

A handwritten signature in black ink, appearing to read 'Garth Anderson', written over a horizontal line.

Garth Anderson  
Director of Sales, North America  
BMI Canada Inc.



Boisbriand, Thursday, May 6, 2021

Boisbriand, Monday, May 3, 2021

Boisbriand, Thursday, February 25, 2021

Subject: Price Increase Notice

Dear Valued Customer,

The cost of raw materials, labor, freight, etc., continues to escalate at a level that we have not seen for quite some time.

We are being notified of cost increases on a regular basis by our manufacturing locations.

As such, we have no choice other than announce a further series of price increases, effective May 14<sup>th</sup>, 2021, as follows:

Brass Fittings 125, category 03 leaded: No increase on existing inventories; while quantities last.

Brass Pipes & Nipples - Lead Free, categories 04 & 24: +6%

Brass (Bronze) Threaded Fittings - Lead Free, category 06: +10%

Dielectric Unions & Flanges - Lead Free, category 07: +6%

Brass Closet Flanges, Bolts Assembly, Marvel Waste Connectors, category 28: +6%

Chrome Plated Valves - Lead Free, category 09: +5%

Steel Pipe Nipples & Couplings, Black and Galvanized, categories 10-11-12-41: +23%

Malleable Fittings, Black and Galvanized, categories 20-35-36: +18%

Cast or Ductile Iron Flanges, Black and Galvanized, category 16: +5%

Brass Ball Valves, category 13: +5%

Brass Valves, category 14: +10%

Cast Copper Fittings & Flanges – Lead Free, categories 21-25: +10% on average

Wrot & Cast DWV Copper Fittings, category 22: +10% on average



Wrot Copper Pressure Fittings, category 37:	+10% on average
ACR Plus Refrigeration Copper Fittings, category 43:	+10% on average
BMI Press - Wrot Copper Press-Fit Fittings, category 47:	+10% on average
Frost Free Wall Hydrants, category 27:	+5%
Water Hammer Arresters - Lead Free, category 31:	+5%
Push-Fit Fittings - Lead Free, category 38:	+5%
PEX Fittings - Lead Free Brass, category 39:	+5%
Crimp Rings (Stainless), category 39:	+5%
<b>Crimp Rings (Copper), category 39:</b>	<b>+20% - effective immediately (May 6<sup>th</sup>, 2021)</b>
Poly-Alloy PEX Fittings, category 30:	+6%
Poly-Alloy Cold Expansion - F1960 Fittings, category 42:	+6%
Lead Free Brass Cold Expansion - F1960 Adapters, category 42:	+6%

Please be advised that due to the current period of uncertainty, we reserve the right to make further adjustments; as necessary.

We thank you for your patience and understanding during this volatile period and assure you of our commitment to continue to provide you with exceptional levels of service and quality products at fair prices.

Our new price sheets will be posted on our website at the earliest opportunity and we will notify you when these are available.

Please do not hesitate to contact your BMI representative or our office should you require further clarification.

Best regards,

Garth Anderson  
Director of Sales, North America  
BMI Canada Inc.