



Boisbriand, Thursday, June 3, 2021

Subject: Revised Price Increase Notice

Dear Valued Customer,

We are incurring cost increases on a regular basis by our manufacturing locations with no notice. Once more, these important market fluctuations leave us no choice but to revise the announcement made earlier this week.

BMI Canada is making the following revisions to the July 2, 2021 price increase notice. Brass fittings and nipples will be increasing from 5% to 10% and the steel nipples and couplings are now added to the list.

- Brass Pipes & Nipples - Lead Free, categories 04 & 24, will now increase 10%
- Brass (Bronze) Threaded Fittings - Lead Free, category 06, will now increase 10%
- Steel pipe nipples, black and galvanized, categories 10, 11 and 12, will now increase 8%
- Merchant steel couplings, black and galvanized, category 41, will now increase 8%

New price lists will soon be posted on our website. We will send you a notification once available.

BMI will accept orders until June 30, 2021, on the condition that these do not significantly exceed your normal historical buying pattern and that our inventories can support your orders. Otherwise, back orders will be canceled and will need to be reordered at the July 2, 2021, prices. Furthermore, all orders need to be for immediate shipment only. Differed shipments cannot be accepted at pre-increase prices.

We thank you for your patience and understanding during this volatile period.

A handwritten signature in black ink, appearing to read 'Garth Anderson', is written over a horizontal line.

Garth Anderson  
Director of Sales, North America  
BMI Canada Inc.



Boisbriand, Thursday, June 3, 2021

Boisbriand, Tuesday, June 1, 2021

Subject: Price Increase Notice

Dear Valued Customer,

The cost of raw materials, transportation, etc., remain volatile during these uncertain times.

As a result of cost increases by the factories, BMI Canada must announce the following price increases, effective July 2, 2021.

Brass Fittings 125, category 03 leaded: No increase on existing inventories; while quantities last.

Brass Pipes & Nipples - Lead Free, categories 04 & 24: +10%

Brass (Bronze) Threaded Fittings - Lead Free, category 06: +10%

Malleable Fittings, Black and Galvanized, categories 20-35-36: +8%

Cast or Ductile Iron Flanges, Black and Galvanized, category 16: +8%

Steel Pipe Nipples, Black and Galvanized, categories 10-11-12-41: +8%

Merchant steel couplings, black and galvanized, category 41: +8%

Cast Copper Fittings & Flanges – Lead Free, categories 21-25: +12%

Wrot & Cast DWV Copper Fittings, category 22: +12%

Wrot Copper Pressure Fittings, category 37: +12%

ACR Plus Refrigeration Copper Fittings, category 43: +12%

BMI Press - Wrot Copper Press-Fit Fittings, category 47: +12%

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We thank you for your understanding and continued support.

A handwritten signature in black ink, consisting of a large, stylized 'G' followed by a horizontal line.

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Garth Anderson  
Director of Sales, North America  
BMI Canada Inc.