



Blue Ash, Wednesday, September 1, 2021

Subject: Price Increase Notice – Effective September 10, 2021

Dear Valued Customer,

This year has been one of turmoil where all aspects of our businesses have been affected; in particular the supply chain.

Raw materials, labor, currency fluctuations, government regulations and policies have all resulted in price increases which we have had to pass on to our customers.

The cost of overseas shipping has more than tripled in the past year and, booking vessel space for containers continues to be an expensive challenge. Up until now we have absorbed most of these cost increases. Unfortunately, recent drastic increases which we cannot absorb require us to further increase prices.

As such, most of our product categories need to be increased as follows:

Brass Pipes & Nipples - Lead Free, cat. 04:	+15%
Brass (Bronze) Threaded Fittings - Lead Free, cat. 06:	+15%
Steel Pipe Nipples, Black and Galvanized, categories 10-11-12:	+15%
Merchant Steel Couplings, Black and Galvanized, cat. 41:	+15%
Ductile Iron Companion Flanges, Black and Galvanized, cat. 16:	+15%
Malleable Iron Fittings, Black and Galvanized, categories 20-35-36:	+15%
Cast Copper Fittings & Flanges – Lead Free, cat. 25:	+ 5%
Wrot & Cast DWV Copper Fittings, cat. 22:	+ 5%
Wrot Copper Pressure Fittings, cat. 37:	+ 5%
Brass Ball Valves, cat. 13:	+11%
Brass Valves, cat. 14:	+11%



Frost Free Wall Hydrants, cat. 27:	+11%
Chrome Plated Valves - Lead Free, cat. 09:	+11%
Dielectric Unions & Flanges - Lead Free, cat. 07:	+11%
Shower Drains, Squeeze-In's & Water Heater Tubes, cat. 08:	+12%
Marvel Waste Connectors, & Plastic Clips, cat. 28:	+12%
CPVC Brass Adapters, cat. 28:	+12%
No-Hub Couplings, Regular & Heavy Duty, cat. 18:	+12%
Water Hammer Arresters - Lead Free, cat. 31:	+11%
Push-Fit Fittings - Lead Free, cat. 38:	+11%
PEX Fittings - Lead Free Brass, cat. 39:	+11%
Poly-Alloy PEX Fittings, cat. 30:	+12%
Lead Free Brass Cold Expansion - F1960 Adapters, cat. 42:	+12%
Poly-Alloy Cold Expansion - F1960 Fittings, cat. 42:	+12%
BMI Press - Wrot Copper Press-Fit Fittings, category 47:	No increase at this time.

New price lists will soon be posted on our website. We will send you a notification once available.

Orders placed before September 10<sup>th</sup> 2021 will be shipped at pre-increase prices on the condition that these do not exceed your historical buying pattern.

We trust you will understand the difficult situation we are all facing and thank you for your continued support.

Best regards,

Garth Anderson  
Director of Sales, North America  
BMI USA Inc.